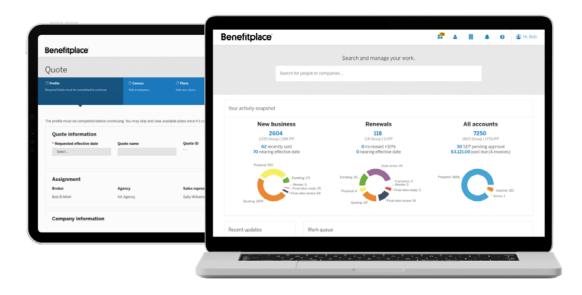# Benefitplace™

Streamline Operations. Diversify Revenue. Deliver Results.

Benefitplace™ gives you the automation, tools and services to help improve efficiency, empower brokers and grow market share. A designated, in-house support team partners with you from pre-sales through ongoing operations, to ensure we help meet your specific business goals year-round.

Improve Efficiency

with straight-through automation and proven data integrations, on a single digital platform.

99.9%
Benefitfocus first-pass yield rate for health plans*

Empower Brokers

with a streamlined quote-to-pay solution for accelerated sales and renewals.

200,000+
Brokers of all sizes on Benefitplace*

Grow Market Share

with health, wealth and lifestyle products integrated into your enrollment experience.

150,000+
Employer groups on Benefitplace*

*Source: 2019 Benefitfocus platform utilization statistics.

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Benefitplace™

Gain a competitive edge, with a single quote-to-pay solution.

Quoting & Activation
- Product Quoting and Rating
- Complex Funding Support
- Automated Renewals
- Off Anniversary Quoting
- Cross Segment Navigation

Eligibility & Enrollment
- Role-Based Permissions
- Plan and Data Rule Logic
- Provider and Rx Lookup
- Automated Group Installation
- Enhanced Direct Enrollment
- File-Based Enrollment

Billing & Payments
- Online Invoices and Management
- Payment Adjustments
- ACH, Credit and Debit Card
- Scheduled Recurring Payments
- Payment Status Tracking

Data Management
- File Exchange and File Automation
- Data Translation
- Synchronization, API and Web Services
- Exception Handling and Resolution
- Third-Party Integrations

Communication & Engagement
- Broker Dashboards and Tools
- Customer Resource Center
- Educational Video Library
- Event-Driven Messaging
- Benefit Content and Education

Benefit Catalog
- Health, Wealth and Lifestyle Products
- Pre-Built Integrations
- Product Specific Content
- Product Placement Consulting
- Distribution Success Model

Service & Support
- Designated, In-House Customer Success Team
- Pre-sales, Implementations and Operational services
- Year-Round OE and Renewal Support
- Benefit Adoption Services
- Hosting and Security Support

Discover how you can control costs, improve satisfaction and diversify your revenue. Let us put our 20+ years of experience to work for you. Contact **sales@benefitfocus.com** today!

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